Bank of America 2007 BASics / Industrials Conference





Pierre Alary Senior Vice President and Chief Financial Officer, Bombardier Inc.

May 9, 2007

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Forward-looking statements

This presentation includes forward-looking statements. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "anticipate", "plan", "foresee", "believe" or "continue" or the negatives of these terms or variations of them or similar terminology. By their nature, forward-looking statements require Bombardier Inc. (the "Corporation") to make assumptions and are subject to important known and unknown risks and uncertainties, which may cause the Corporation's actual results in future periods to differ materially from forecasted results. While the Corporation considers its assumptions to be reasonable and appropriate based on current information available, there is a risk that they may not be accurate. For additional information with respect to the assumptions underlying the forward-looking statements made in this presentation, please refer to the respective sections of the Corporation's aerospace segment ("Aerospace") and the Corporation's transportation segment ("Transportation") in the F07 MD&A.

Certain factors that could cause actual results to differ materially from those anticipated in the forward-looking statements, include risks associated with general economic conditions, risks associated with the Corporation's business environment (such as the financial condition of the airline industry, government policies and priorities and competition from other businesses), operational risks (such as regulatory risks and dependence on key personnel, risks associated with doing business with partners, risks involved with developing new products and services, warranty and casualty claim losses, legal risks from legal proceedings, risks relating to the Corporation's dependence on certain key customers and key suppliers, risks resulting from fixed-term commitments, human resource risk, and environmental risk), financing risks (such as risks resulting from reliance on government support, risks relating to financing support provided on behalf of certain customers, risks relating to liquidity and access to capital markets, risks relating to the terms of certain restrictive debt covenants and market risks (including currency, interest rate and commodity pricing risk) – see the Risks and Uncertainties section in the F07 MD&A. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive and undue reliance should not be placed on forward-looking statements. The forward-looking statements set forth herein reflect the Corporation's expectations as at the date of this presentation and are subject to change after such date. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Agenda

- Overview
- 2 Aerospace
- 3 Transportation
- 4 Financial results
- 5 Conclusion

Bombardier - A Global Market Leader

(In millions of U.S. dollars)

| | BOMBARDIER INC. |
|--------------------------|-----------------|
| FY07 Sales | \$ 14,816 |
| FY07 EBITDA(a) | \$ 1,095 |
| Employees ^(b) | ~ 56,000 |

| AEROSPACE | | TRANSPORTATION | |
|---|-----------------------|--|--------------------------------|
| #1 - Business aircraft manufacturer#1 - Regional aircraft manufacturer | | #1 - Rail equipment manufacturer and related services provider - Manufacturing presence in 21 countries | |
| FY07 EBITDA \$ | 3,230 731 7,000 | FY07 Sales FY07 EBITDA ^(a) Employees ^(b) | \$ 6,586 \$ 364 ~ 29,000 |

⁽a) Before special items

⁽b) As of January 31, 2007

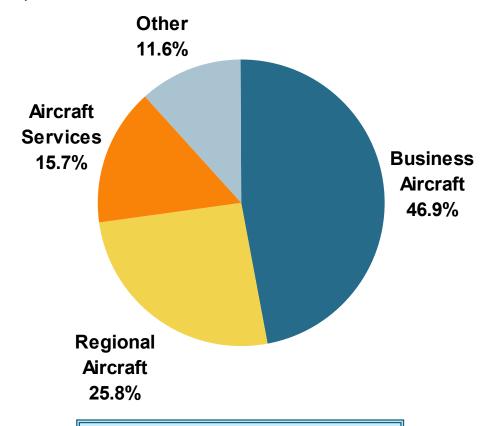
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Bombardier Aerospace has a balanced portfolio of products and services

REVENUE BREAKDOWN BY BUSINESS

(%) Aerospace revenue – FY07



Total Revenues FY07 = \$8.2B

Bombardier business aircraft



Learjet 40 XR



Learjet 45 XR



Learjet 60 XR



Challenger 300



Challenger 605



Challenger 850 & Challenger Corporate Shuttle Solutions



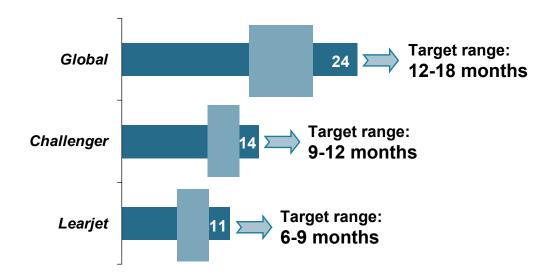
Bombardier Global 5000



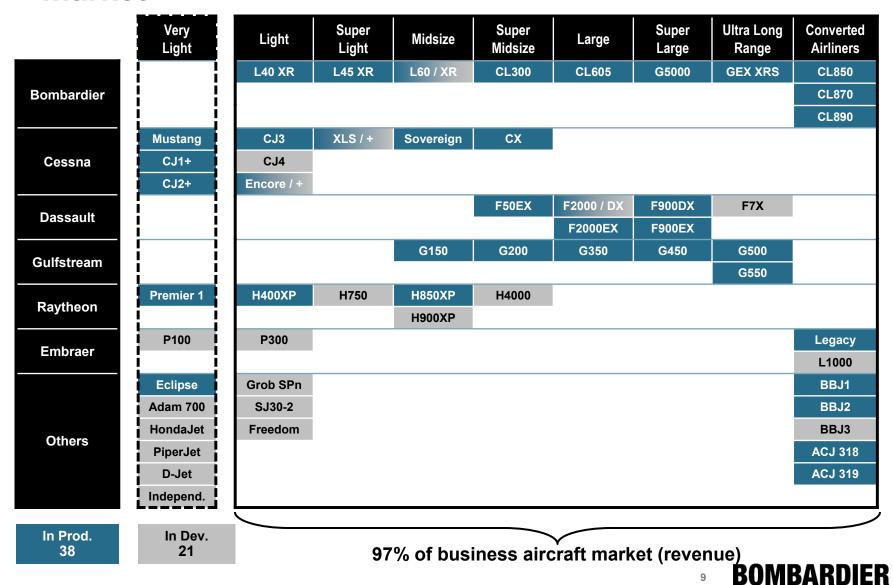
Global Express XRS

Bombardier Business jets – Year overview

- Overall market continues to be strong
 - 274 orders in F07 vs 219 last year for Bombardier 60% international
- Most complete portfolio of products in industry covering 97% of market
- Strong backlog outperforms targets



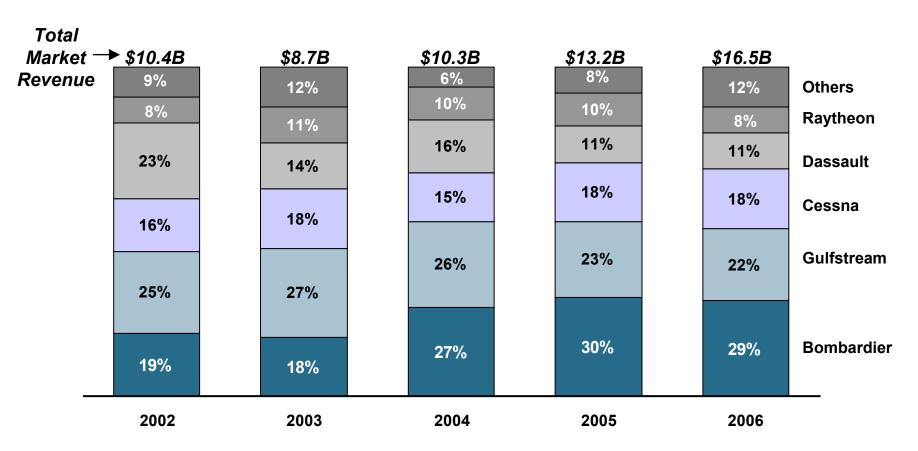
Bombardier is well-positioned in the business aircraft market



Bombardier is the revenue market share leader

BUSINESS AIRCRAFT DELIVERY REVENUE MARKET SHARE

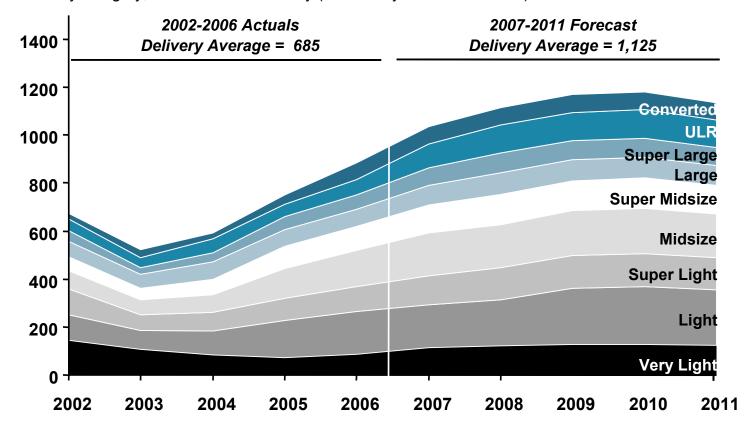
Total Market, Delivery Revenues, Calendar Year



Business aircraft market expected to grow until 2010

DELIVERY UNIT FORECAST

Demand by category, Traditional market only (Calendar years 2001 – 2010)



Source: Bombardier Market Analysis Group, January 2007 Demand Forecast.

Actuals and Forecast excluding Personal Jets (Citation Mustang, Phenom 100, Eclipse 500, Adams 700).

Only Bombardier offers comprehensive common families of turboprops and regional jets



Q200 37-39 seats



Q300 50-56 seats



Q400 68-78 seats



CRJ200 40-50 seats



CRJ700 66-78 seats



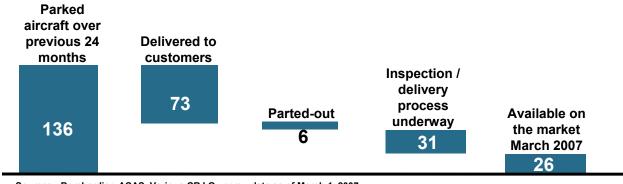
CRJ900 75-90 seats



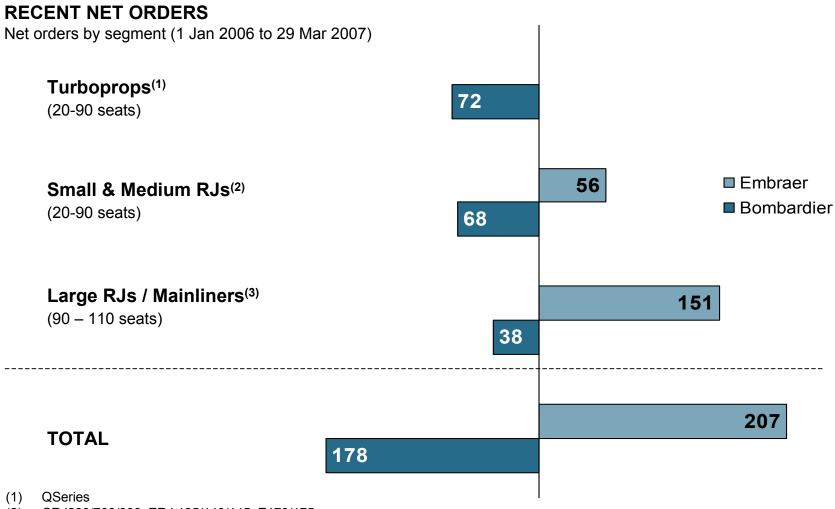
CRJ1000 86-104 seats

Bombardier Regional aircraft – Year overview

- Increased demand for turboprops
 - Q400 attracting new customers worldwide, including from the U.S. with Frontier order
 - Pinnacle placed order subsequent to quarter end
- Shift towards larger CRJs continues
 - Northwest (and Delta, subsequent to quarter end) have placed orders for CRJ900s
- Residual values of CRJ100/CRJ200s stable



The full range of products must be considered when comparing Bombardier vs. Embraer



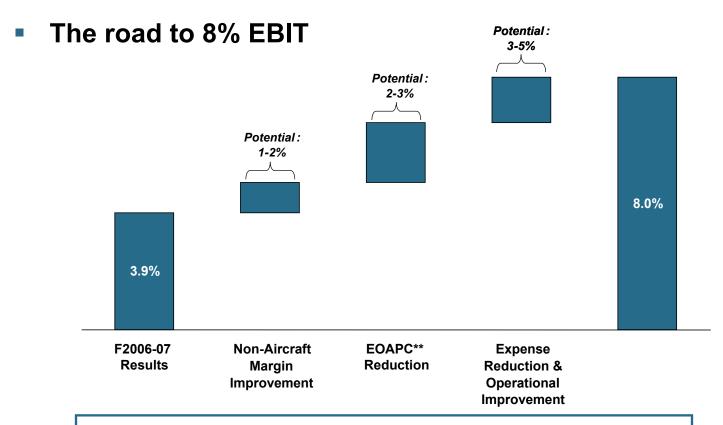
(2) CRJ200/700/900; ERJ 135/140/145; E170/175

(3) E190/195; CRJ1000

Aerospace FY07 results

- EBIT of \$322M compared to \$266M last year
 - EBIT margin of 3.9% vs. 3.3%
- Healthy backlog at \$13.2 billion compared to \$10.7 billion last year
 - 152 firm orders for regional aircraft (approx. 222 units including orders received after year end), compared to 148 last year *
 - Business aircraft backlog outperforms targets
- F08 increase in deliveries mainly driven by business aircraft
- Continuing to refine the CSeries business plan for potential entry into service (EIS) in 2013

Aerospace – Margin improvement



Implementation of plan to reach EBIT margin of 8% within the next three years* continues

^{*} See Forward-looking statements at beginning of this presentation

^{**} Excess Over Average Production Cost

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Transportation, a full spectrum of railway solutions

Rolling stock

Rolling Stock



Propulsion & Controls



- Traction converters
- Auxiliary converters
- High-speed trains **Traction drivers** Control and

communication

Intercity trains

Locomotives

Very high-speed

Mainline

trains

- Regional trains
- Commuter trains

Mass Transit

- Metro cars
- Light rail vehicles



Bogies

 Portfolio of products to match the entire range of rail

vehicles

 Full scope of services throughout the life cycle of bogies

Services

Services



- Fleet management
- Spare parts & logistics management
- Vehicle refurbishment and overhaul
- Component refurbishment and overhaul
- Technical support

System and signalling

Total Transit Systems



Rail Control Solutions



- Automated people movers
- Advanced rapid transit
- Turnkey systems
- Automated monorail
- Metros
- Operations and maintenance related to systems

- Integrated control systems
- Onboard computer systems
- Light rapid transit
 Automatic train protection and operation
 - Wayside interlocking and equipment

Bombardier Transportation – Year overview

- Unprecedented level of order intake for the year at \$11.8 billion
 - Increase of 62% compared to last year
 - Book-to-bill ratio of 1.8 for the year
 - Orders were across all geographic regions and product lines
- Market leadership thanks to unmatched portfolio of products and services
- Increased leadership in Metros, Commuters and Regional trains
- Backlog at \$27.5 billion highest level ever

TOPSIX: Main achievements

LEAD: Market Leadership

- Strengthened mandate of Chief Country Representatives
- Improved competencies of Sales forces

SUPRO: Product Management

- Product Management and Product Roadmaps deployed
- Architecture moving towards >70% of standard components

BEST: Move towards World Class Operations

- New Bombardier Operations System rolled out this year

PRO: Continuous improvement of Project Management

- Key projects continuously audited
- Measure of process deployment across Divisions

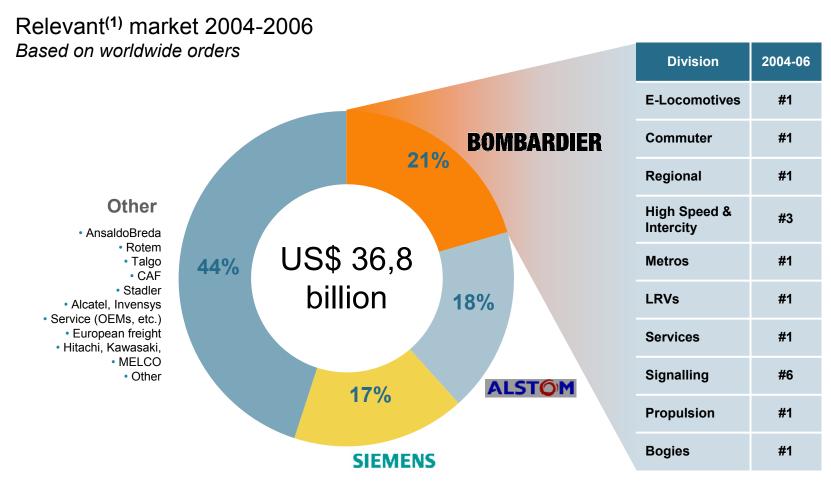
CODE30+: Procurement initiative on target

- Long Term Supply Contracts with reduced number of suppliers
- Strong contributor to margin improvement

PEOPLE: People Development

- Support of competencies improvement in key functions
- Acquisition of external and leverage of internal talent

Transportation is the market leader in the rail industry...



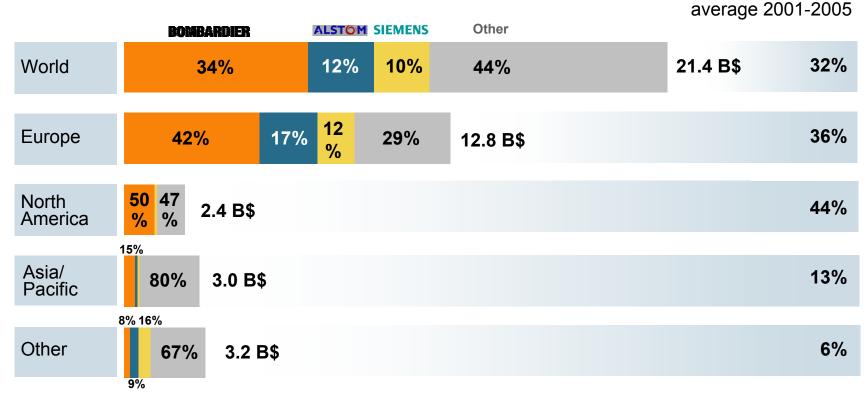
⁽¹⁾ The worldwide rail market relevant to Bombardier is the market accessible to open bid competition, excluding NAFTA freight locomotives and world-wide freight wagons, captive Services, Japan, China domestic and Maglev



... and outpaced its historical rolling stock market share in all four world regions

Rolling stock market share by region 2006, Transportation relevant market orders

Transportation historical market share



In FY07, major contracts won across Divisions Good start into FY08

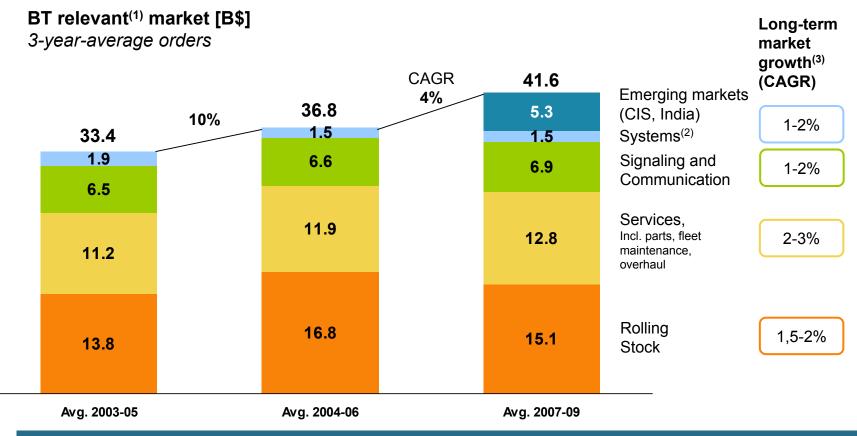
Key Projects FY07

| DIV | Project | Country | М\$ |
|----------------------------|-------------------------|----------------|-------|
| Mainline | SNCF Ile-de-France | France | 1,800 |
| Systems | Gautrain | South Africa | 1,650 |
| Mainline | SNCF AGC | France | 605 |
| North America | CTA rapid transit | USA | 577 |
| Mainline | NS VIRM | Netherlands | 569 |
| Locomotives / Services | Renfe locomotives | Spain | 549 |
| North America | TTC subway | Canada | 473 |
| Mainline / Services | Transport for London | United Kingdom | 425 |
| Light Rail | Frankfurt tram | Germany | 361 |
| Services | FGW, HS Bogie overhaul | United Kingdom | 160 |
| Locomotives | CBRail locomotives | Europe | 156 |
| Systems | Kuala Lumpur ART II | Malaysia | 147 |
| Light Rail | Metro do Porto tram | Portugal | 114 |
| Metro | Shanghai Metro | China | 104 |
| Services | FGW, High Speed car VRM | United Kingdom | 100 |
| Total (66% of order intake | | | 7,790 |

Key Projects FY08

| DIV | Project | Country | M\$ |
|--------------------------|---|---------|-------|
| Mainline | Framework agreement Deutsche Bahn Talent 2 | Germany | 1,600 |
| Locomotives | Trenitalia E464 locomotives | Italy | 487 |
| Locomotives / Propulsion | Propulsion equipment for Dalian Locomotives | China | 480 |
| Signalling | Interflo 150 ERMTS technology for Banverket | Sweden | 57 |

Transportation market is expected to grow by ~4% over next 3 years thanks to emerging markets



After a record year for Rolling Stock in 2006 (21.4bn USD), the demand will come back to a more sustainable level of around 15bn USD

(3) CAGR for 2006-15 as of UNIFE study



⁽¹⁾ Relevant market excludes NAFTA freight locomotives and world-wide freight wagons, captive Services, Japan, China domestic and Maglev

⁽²⁾ Systems portion only, excl. Rolling Stock, Services and Signaling

Transportation FY07 results

- EBIT before special items at \$255M compared to \$179M last year
 - EBIT margin of 3.9% vs. 2.7% (before special items)
- Quality enhancement continues to improve margin
 - Procurement
 - Engineering
 - Project management

Main drivers of business plan to reach 6% EBIT

Flawless execution of backlog

- Ramp up of Engineering resources
- Reinforce Project Management processes and audits on new projects
- Continue Margin Enhancement Programs

Profitable growth

- Keep our positions, be selective
- Continue our efforts in new markets
- Focus on Services growth

Leverage of leadership position

- Commuter / Regional
- Locomotives
- LRV

Risk mitigation

Monitor Metronet situation and performance

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Segmented information – Aerospace

(In millions of U.S. dollars)

Revenues

Business

Regional

Other

Total

EBIT

Amortization

EBITDA

Reduction in EOAPC *

EBITDA before reduction in EOAPC

| Q4 | | Q | 4 | | | | |
|-------|------|-------|------|-------|-------|-------|-------|
| F2006 | 6-07 | F200 | 5-06 | F200 | 6-07 | F200 | 5-06 |
| | | | | | | | |
| 1,280 | | 1,183 | | 3,858 | | 3,330 | |
| 577 | | 676 | | 2,122 | | 2,690 | |
| 701 | | 541 | | 2,250 | | 2,067 | |
| 2,558 | | 2,400 | | 8,230 | | 8,087 | |
| 158 | 6.2% | 107 | 4.5% | 322 | 3.9% | 266 | 3.3% |
| 95 | | 90 | | 409 | | 406 | |
| 253 | 9.9% | 197 | 8.2% | 731 | 8.9% | 672 | 8.3% |
| | | | | 277 | 3.4% | 162 | 2.0% |
| | | | | 1,008 | 12.3% | 834 | 10.3% |

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Segmented information – Transportation

(In millions of U.S. dollars)

Revenues

Rolling stock

Services

System and signalling

Total

EBITDA before special items

EBIT before special items

| Q4 | Q4 | | |
|----------|----------|----------|----------|
| F2006-07 | F2005-06 | F2006-07 | F2005-06 |
| | | | |
| 1,118 | 1,014 | 4,066 | 4,356 |
| 386 | 345 | 1,404 | 1,329 |
| 325 | 276 | 1,116 | 954 |
| 1,829 | 1,635 | 6,586 | 6,639 |
| 119 6.5% | 109 6.7% | 364 5.5% | 318 4.8% |
| 86 4.7% | 53 3.2% | 255 3.9% | 179 2.7% |

Financial results overview

| (In millions of U.S. dollars, except | Q4 | ļ |
|--|----------|------|
| per share amounts) | F2006-07 | |
| Revenues | 4,387 | |
| EBITDA from continuing operations before special items | 372 | 8.5% |
| EBIT from continuing operations before special items | 244 | 5.6% |
| Financing expense, net | 70 | |
| EBT from continuing operations before special items | 174 | 4.0% |
| Special items | | |
| Income tax expense (recovery) | 62 | |
| Income from continuing operations | 112 | 2.6% |
| Income from discontinued operations, net of tax | | |
| Net income | 112 | 2.6% |
| EPS – from continuing operations before special items | 0.06 | |
| EPS - Net income | 0.06 | |

| 1011 | | | | | | | |
|-------|------|-------|------|--------|------|--------|------|
| Q4 | | Q4 | | | | | |
| F2006 | -07 | F2005 | -06 | F2006 | 6-07 | F2005 | -06 |
| 4,387 | | 4,035 | | 14,816 | | 14,726 | |
| 372 | 8.5% | 306 | 7.6% | 1,095 | 7.4% | 990 | 6.7% |
| 244 | 5.6% | 160 | 4.0% | 577 | 3.9% | 445 | 3.0% |
| 70 | | 46 | | 218 | | 207 | |
| 174 | 4.0% | 114 | 2.8% | 359 | 2.4% | 238 | 1.6% |
| | | 37 | | 24 | | 88 | |
| 62 | | (8) | | 92 | | 15 | |
| 112 | 2.6% | 85 | 2.1% | 243 | 1.6% | 135 | 0.9% |
| | | 1 | | 25 | | 114 | |
| 112 | 2.6% | 86 | 2.1% | 268 | 1.8% | 249 | 1.7% |
| 0.06 | | 0.07 | | 0.14 | | 0.11 | |
| 0.06 | | 0.05 | | 0.14 | | 0.13 | |

Free cash flow

(In millions of U.S. dollars)

Aerospace

Excluding aircraft financing

Aircraft financing

Transportation

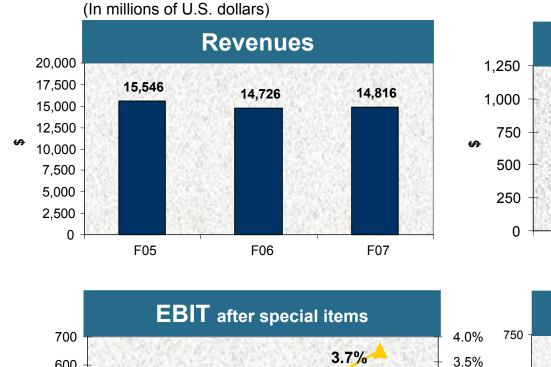
Special items

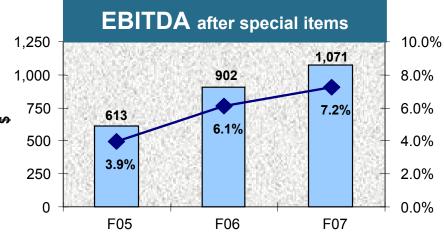
Interest and taxes

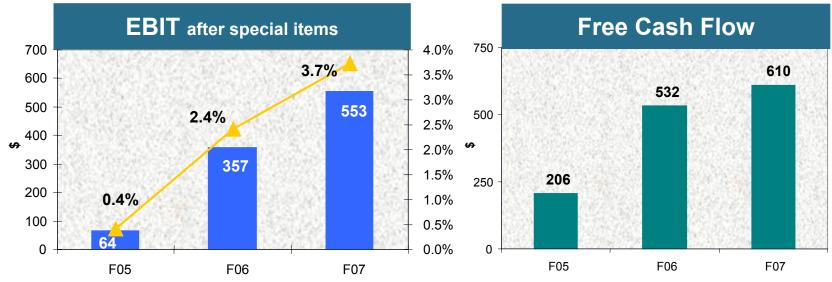
Total

| Q4 F2006-07 | Q4 F2005-06 | F2006-07 | F2005-06 |
|----------------|----------------|----------|----------|
| | | | |
| 672 | 556 | 616 | 594 |
| 99 | (86) | 198 | 306 |
| 452 | 330 | 172 | 44 |
| (9) | (100) | (77) | (170) |
| (94) | (53) | (299) | (242) |
| 1,120 | 647 | 610 | 532 |

Financial Performance is improving







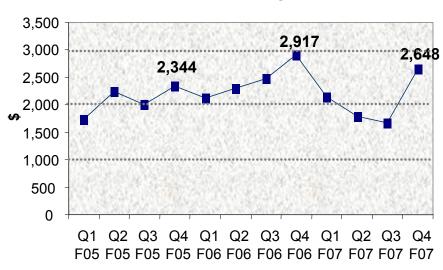
Source: Bombardier Consolidated Financial Statements 2005/2006/2007

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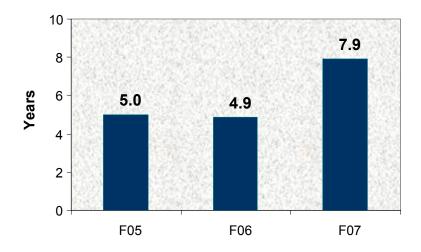
Stable liquidity and extended maturities following last year's liability management exercise

(In millions of U.S. dollars)

Cash and Cash Equivalents



Average term of Long Term Debt

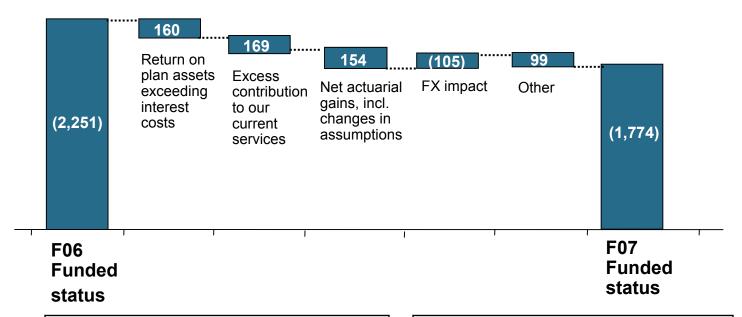


Pension Deficit Improvement

Pension deficit reduced by \$477M during the year

Sources of Change in Pension Deficit

(In Millions of USD)



| | Deficit | Discount rate assumption |
|-----|----------|--------------------------|
| F07 | \$1,774 | 4.99% |
| F06 | \$ 2,251 | 4.77% |

| | Expense | Cash contribution |
|-----|---------|----------------------|
| F08 | \$259 | \$370 |
| F07 | \$366 | \$375 |

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Conclusion

- Business jet market continues strong
- Orders in regional jets are starting to materialize
- Good level of order intake and margins continue to improve at Transportation
- Strong backlog at \$40.7 billion

Both groups remain focused on reducing costs and increasing margins for long-term profitability

CAUTION REGARDING NON-GAAP EARNINGS MEASURES

This presentation is based on reported earnings in accordance with Canadian generally accepted accounting principles (GAAP). It is also based on EBITDA, EBIT, EBT and EPS from continuing operations before special items as well as on Free Cash Flow. These non-GAAP measures are directly derived from the Consolidated Financial Statements, but do not have a standardized meaning prescribed by GAAP; therefore, others using these terms may calculate them differently. Management believes that a significant number of the users of its MD&A analyze the Corporation's results based on these performance measures and that this presentation is consistent with industry practice. Special items are related to Transportation's restructuring plan initiated in fiscal year 2005. Management views these items as potentially distorting the analysis of trends.

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Pierre Alary Senior Vice President and Chief Financial Officer, Bombardier Inc.

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