Leadership Bombardier Aerospace Paris Airshow Presentation



Aerospace Senior Management Team Bombardier Aerospace June 18, 2007



Forward-looking statements

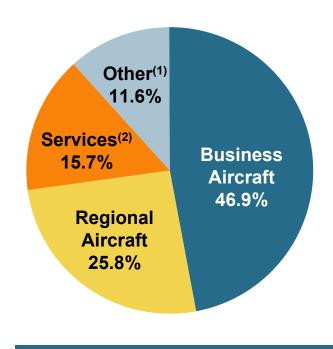
This presentation includes forward-looking statements. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "anticipate", "plan", "foresee", "believe" or "continue" or the negatives of these terms or variations of them or similar terminology. By their nature, forward-looking statements require Bombardier Inc. (the "Corporation") to make assumptions and are subject to important known and unknown risks and uncertainties, which may cause the Corporation's actual results in future periods to differ materially from forecasted results. While the Corporation considers its assumptions to be reasonable and appropriate based on current information available, there is a risk that they may not be accurate. For additional information with respect to the assumptions underlying the forward-looking statements made in this presentation, please refer to the respective sections of the Corporation's aerospace segment ("Aerospace") and the Corporation's transportation segment ("Transportation") in the F07 MD&A.

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Bombardier Aerospace has a balanced portfolio of products and services

REVENUE BREAKDOWN BY BUSINESS

(%) Aerospace revenue – FY07



Total Revenues FY07 = \$8.2B



⁽¹⁾ Other includes primarily other manufacturing (eg, Amphibious, sub-contract) and pre-owned aircraft sales

⁽²⁾ Services include services (ie, non-manufacturing) and Flexjet revenues Source: Bombardier 2007 Annual Report

Last year at Farnborough, a few key issues were identified

Farnborough 2006

Aerospace

Improving profit margin

Aircraft Services

Developing the market

CSeries

Continuing business planning with core team

Regional Aircraft

 Addressing temporary market difficulties

Business Aircraft

Meeting contractual committments

We have made progress on the key issues identified last year

Farnborough 2006

Paris 2007

Aerospace (P.Beaudoin)

Improving profit margin



On track for 5% EBIT in FY08

Aircraft Services (G.Scott)

Developing the market

CSeries (G.Scott)

Continuing business planning with core team

Regional Aircraft (S.Ridolfi) Addressing temporary market difficulties

Business Aircraft (P.G.Côté)

Meeting contractual committments

Bombardier Aerospace is on a journey to sustainable improved profitability

Downsize, Stabilize, and Deliver (2001-2002)

Organization

- 35.000 to 27,000 empl.
- 101 to 75 VPs

Operations

- Deliver uncompleted **Business Aircraft** • Launch derivatives
- Restructure Flexiet

Product Strategy

- Keep Challenger 300 and CRJ700/900 development programs on track
- of Global Express and Learjet 45

Re-organize into Business Units, Change accounting (2002-2004)

Organization

Implement **Business Unit** structure

Operations

- Move from **Program to Average Cost Accounting**
- Deploy SAP

Product Strategy

- Prepare for end of CRJ200 production
- Prepare future of Commercial aircraft
- Focus on reliability (CRJ, Q400, Global, Learjet 45)

Cultural Change and Profitability (2004-2006)

Organization

- Cultural **Transformation**
- Downsizing continues
- Change

Operations

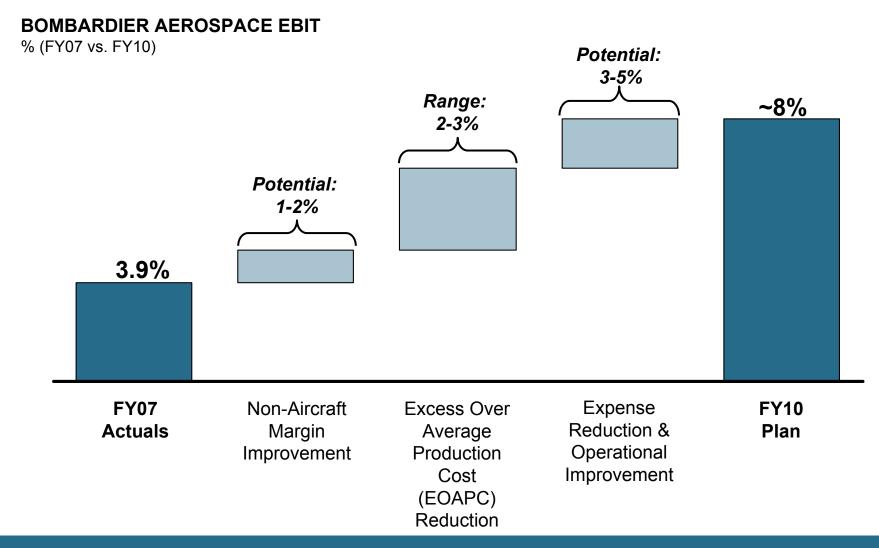
- Industrial Strategy
- Lean initiatives
- 15% Management Emerging countries sourcing strategies

Product Strategy

- Learjet Upgrade
- Challenger 605
- Achieving Excellence
 Global Express Upgrade
 - CRJ1000
 - CSeries



Our plan will achieve EBIT of 8% by FY10

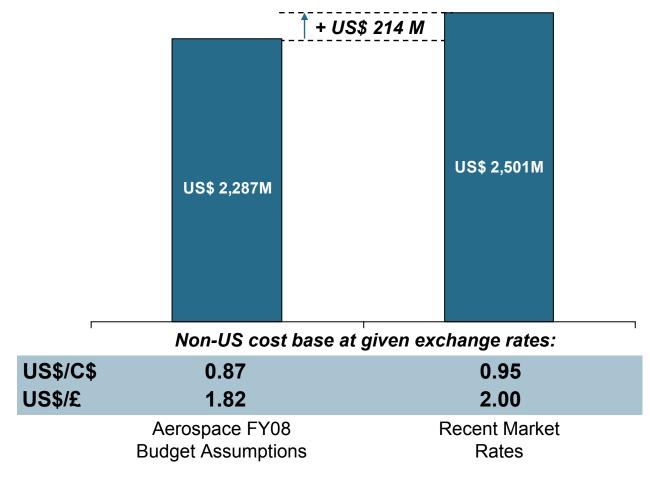


Our plan exceeds target, to compensate for potential headwinds

A portion of gains above-and-beyond 8% EBIT target will absorb headwinds such as foreign exchange

NON-US-DENOMINATED COST BASE(1) BY EXCHANGE RATE

Total C\$- and £-denominated cost base by exchange rate



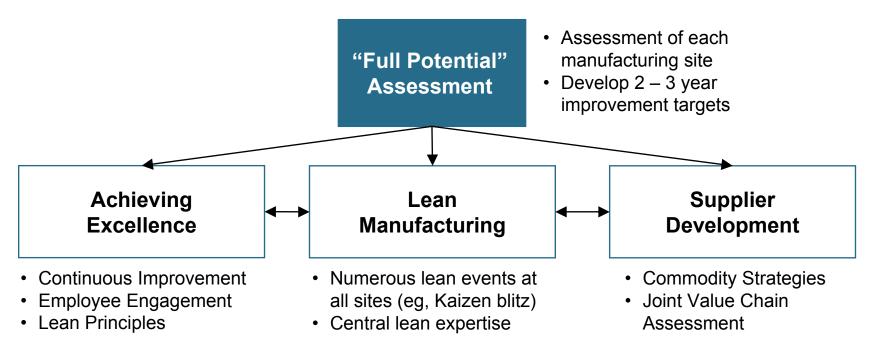
Two pillars of our industrial strategy

- 1 Drastically improve the performance of current operations
 - Achieving Excellence
 - Lean Manufacturing
 - Other Initiatives

- Build a low cost manufacturing base in emerging countries
 - Bombardier-owned plant in Querétaro, Mexico
 - Major supplier in China
 - Shenyang Aircraft Company (SAC), a unit of AVIC 1

Our industrial strategy contributes to Expense Reduction and Operational Improvement

Drastically improve the performance of current operations Coherent implementation of operational improvement initiatives



- 78% of employees certified "Bronze" in Achieving Excellence
- ➤ Learjet 40/45 Lean Implementation: 13% reduction in cycle time⁽¹⁾
- Mirabel Plant Lean Initiative: 20% reduction in CRJ900 cycle time⁽²⁾

We are well along the way toward our 2-3 year targets

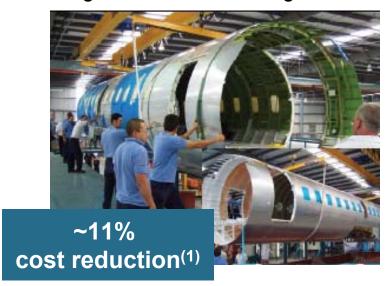


2 Build a low cost manufacturing base in emerging countries

Mexico Manufacturing Centre ramp-up plan is progressing well

Structures assembly

Challenger 850 centre fuselage



Q400 rudder, Horizontal stabilizer and elevator

Electrical harnesses

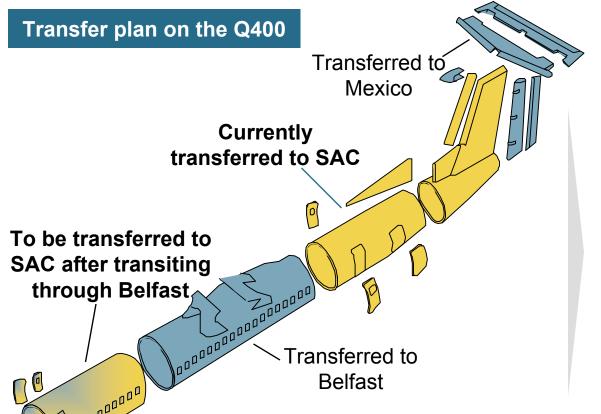
CRJ 700/900, Challenger 300,

Global Express





2 Build a low cost manufacturing base in emerging countries Q400 transfer to China and Querétaro contributes to building a lower cost base



New business practices put in place to ensure the success of this transfer

- Support the transfer as if we were dealing with our own plant
- Clear accountability on Belfast to make our supplier development successful in China

Transfer of work to AVIC 1/SAC is a groundbreaking development in China for Bombardier Aerospace

Financial results show our steady progress

(US\$	Mil	lions)	

Revenues

Business

Regional

Other

Total Revenues

EBIT

Amortization

EBITDA

Reduction in EOAPC⁽¹⁾

EBITDA before reduction in EOAPC

Q1	Q1		
F2007-08	F2006-07	F2006-07	F2005-06
1,089	965	3,858	3,330
538	464	2,122	2,690
633	524	2,250	2,067
2,260	1,953	8,230	8,087
112 5.0%	55 2.8%	322 3.9%	266 3.3%
104	103	409	406
216 9.6%	158 <i>8.1%</i>	731 8.9%	672 8.3%
69 3.1%	42 2.2%	277 3.4%	162 2.0%
285 12.6%	200 10.2%	1,008 12.3%	834 10.3%

We have made progress on the key issues identified last year

Farnborough 2006

Paris 2007

Aerospace (P.Beaudoin)

Improving profit margin

On track for 5% EBIT in FY08

Aircraft Services (G.Scott)

Developing the market

 Satisfied with first results of new business unit

CSeries (G.Scott)

Continuing business planning with core team

Regional Aircraft (S.Ridolfi)

Addressing temporary market difficulties

Business Aircraft (P.G.Côté)

Meeting contractual commitments

Aircraft Services unit serves a large installed base

Parts

Service Centres

Training

Aircraft In Service		
CSeries	TBD	
QSeries	754	
CRJ	1,368	
Learjet	2,293	
Challenger	906	
Global	204	
Amphibious	144	
TOTAL	5,669	



Capturing value from our growing installed base & product line

Aircraft Services' mandate is to provide customers with a complete aftermarket experience

- Total life cycle cost solutions
- Worldwide support services
- Total platform solutions for Government and Missionized Aircraft Market
- New aftermarket business model

Bombardier focuses on a complete service offering to provide an AMAZING CUSTOMER EXPERIENCE

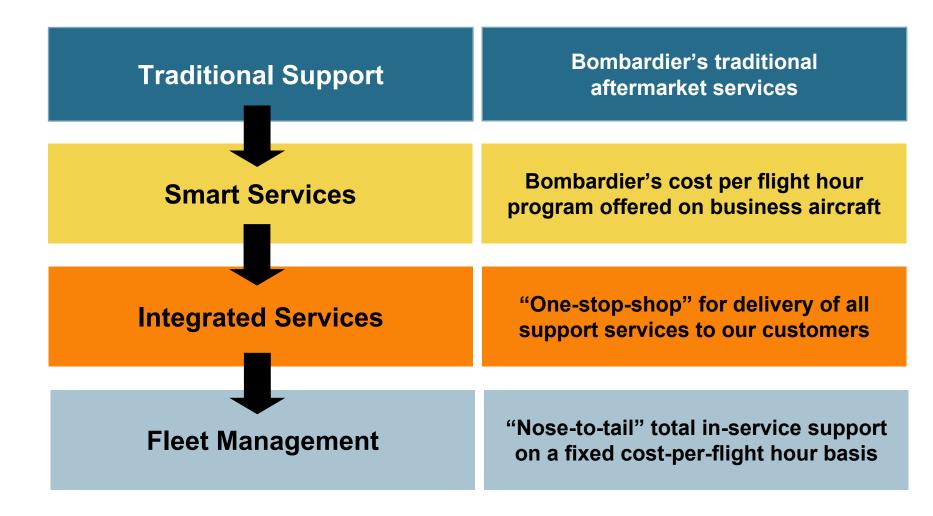
Aircraft Services has seen significant achievements over FY07



- Increased off-the-shelf fulfillment up 10 % pts through inventory optimization
- Increased parts stock levels in Frankfurt 15 % pts over last year
- Expanded Dallas Service Centre with a new 100,000 sq-ft facility
- Trained 5,025 pilots and 1,799 technicians
- Delivered two CL-415 aircraft, the first of 16 CL-415 kits and the first of nine CL-215T kits
- Won orders from Japan Coast Guard & Icelandic Coast Guard for 4 Q300
 Maritime Patrol Aircraft

FY07 stabilized business profitability and improved customer experience

Progress continues in migrating to a new aftermarket business model



Demonstrated success of Business Aircraft's Smart Services model will be leveraged across our product lines





Replicate Business Aircraft Smart Services' success in the Regional Aircraft market

- 870 of ~3,400 aircraft are covered by the Smart Parts nose-to-tail program today
- All current production models may participate in the Smart Services program
- Capture rates of up to 70% on some models
- 20 million flight hours; 2,000 endorsements; 20 years of protection

FY08 will see further progress toward a focused set of goals

Aircraft Services Business Unit	FY07 Revenue Contribution (1)	Goals for FY08
Parts	51%	Implement improved Parts business model
Service Centres	25%	Improve Service Centres' productivity
Training	15%	Continue Commercial Training growth
Amphibious / Specialized ⁽²⁾	9%	 Continue to increase Amphibious deliveries Capture Specialized Aircraft Solutions market opportunities

Focus on continuing business improvement, increasing sales and EBIT



⁽¹⁾ Contribution to total Aircraft Services business unit revenues

⁽²⁾ Specialized aircraft revenues recognized by Business Aircraft or Regional Aircraft units, according to aircraft platform utilized

We have made progress on the key issues identified last year

Farnborough 2006 Paris 2007 On track for 5% EBIT in Improving profit margin **FY08** Satisfied with first results Developing the market of new business unit **Continuing business CSeries momentum CSeries** planning with core team (G.Scott) building Addressing temporary market difficulties Meeting contractual

committments

Bombardier's forecast shows significant demand in the 100-149 seat category

COMMERCIAL AIRCRAFT MARKET FORECAST

Unit deliveries, 20-149 seat aircraft (2007 – 2026)

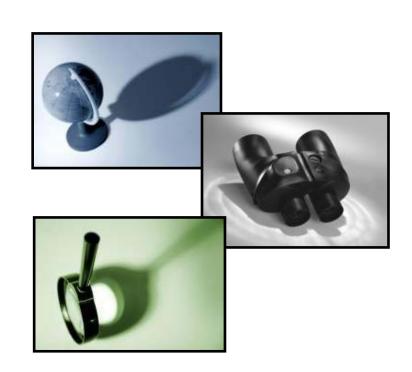
Seat Category	2007 – 2026
20-59 Seat	1,000
60-99 Seat	4,300
100-149 Seat	5,900
Total	11,200

The CSeries would respond to a significant portion of forecasted demand

CSERIES team is working toward three strategic goals and objectives

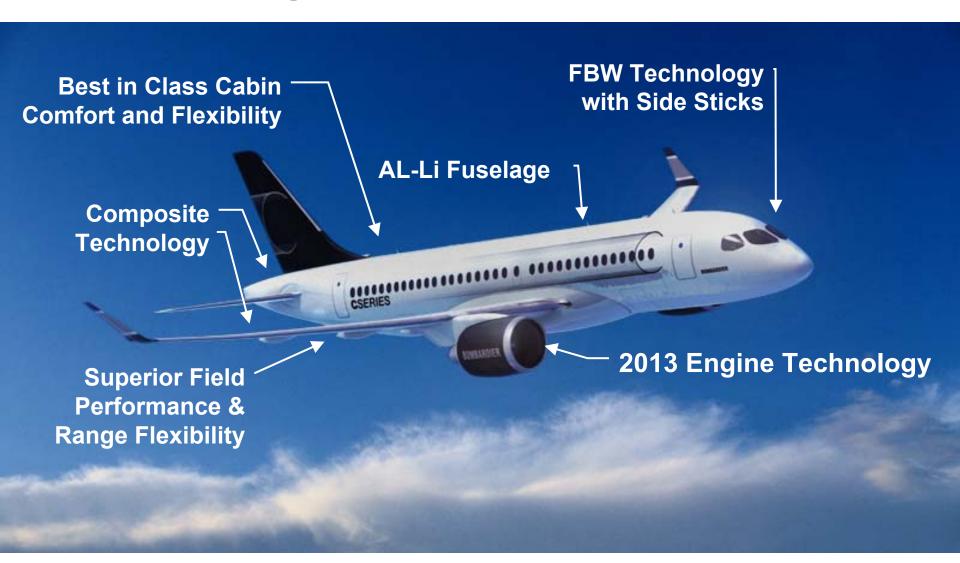
Three Primary Objectives:

- 1 Technology Development
- 2 Customer Engagement
- 3 International Partnerships



Bombardier is progressing the CSeries business plan

1 Many technical improvements have been made to the CSERIES design



Customer interest in the CSeries program continues to grow as the benefits of 2013 technology evolve

Working one-on-one with airlines to confirm final configuration and analyze future fleet requirements:

- Fleet planning & retirement scenarios
- Detailed performance analyses
- Technical audits and increased involvement of key suppliers, especially engine manufacturers, in airline discussions

Discussions are ongoing with potential launch customers and other early program customers

Partnership discussions are progressing

- Bombardier is currently in discussions with prospective international partners who would bring financial, technical and geo-strategic resources to our project.
- China's AVIC1 and Bombardier have reached a non-binding memorandum of understanding (MOU) on a strategic cooperation on five-abreast commercial airplanes in the 90- to 149-seat market.

CSERIES timing geared for 2013 EIS

2006 2007

2008-2013

2013

Business Model & Product Optimization

- Technology
- Partnerships
- Customer engagement

Program Confirmation

- Technology readiness
- Partner & supplier agreements
- Launch customer orders



Entry into Service

We have made progress on the key issues identified last year

Farnborough 2006 Paris 2007 On track for 5% EBIT in Improving profit margin **FY08** Satisfied with first results Developing the market of new business unit Continuing business CSeries momentum **CSeries** planning with core team building **Strengthened market** Addressing temporary **Regional Aircraft** fundamentals and market difficulties (S.Ridolfi) business position Meeting contractual commitments

Regional Aircraft has weathered the market difficulties and strengthened its business position

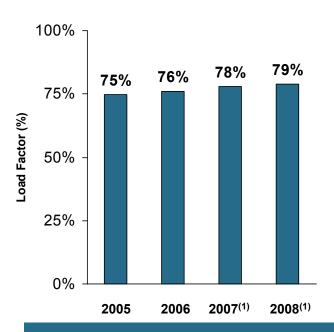
- Strengthened Industry Environment
- Strengthened Sales, Backlog and Market Prospects
- Strengthened Product Strategy
- Strengthened Operating Efficiencies
- Strengthened Customer Experience

Stronger Everywhere

Continuing airline industry turnaround, especially in the US

WORLDWIDE AIRLINE LOAD FACTORS

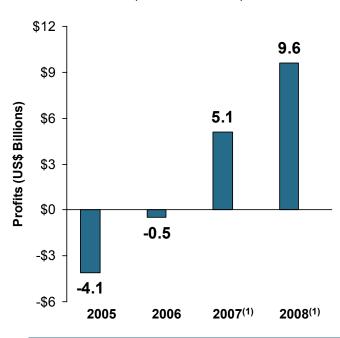
Load factor % $(2005 - 2008^{(1)})$



Load factors increasing steadily; Regional Airline load factors at record levels

AIRLINE INDUSTRY PROFITS

US\$ Billions (2005 – 2008⁽¹⁾)

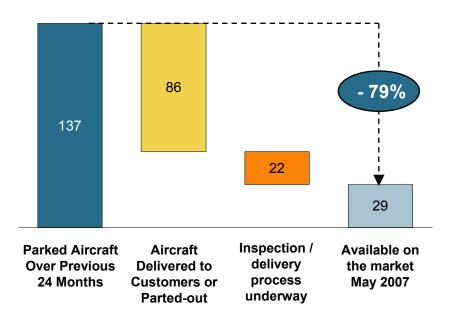


North American profit levels have swung from a \$7.7B loss to a forecasted \$2.0B profit

Secondary market has been extremely active with airlines scrambling to add needed capacity

RE-ABSORPTION OF CRJ200s

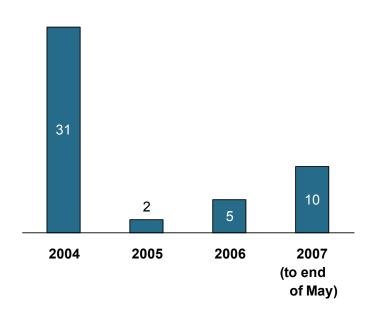
of units, 24 months leading up to May 2007



Almost 80% of CRJ200s have been re-absorbed into the market

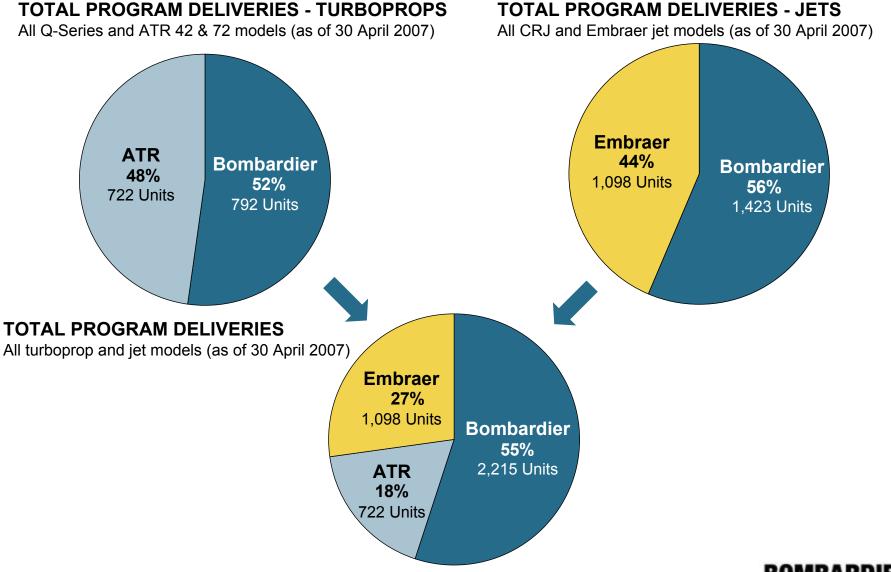
QSERIES AVAILABLE INVENTORY

of units, as of May 2007



Used turboprop inventory at low levels

Bombardier has the two strongest regional market franchises



Bombardier's customer base is, by far, the strongest

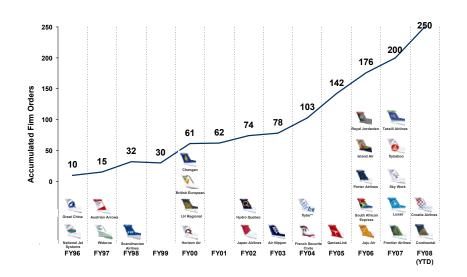


With over 2,200 regional aircraft deliveries to 125 customers, we pride ourselves in our customer knowledge and focus

Bombardier's products are gaining momentum

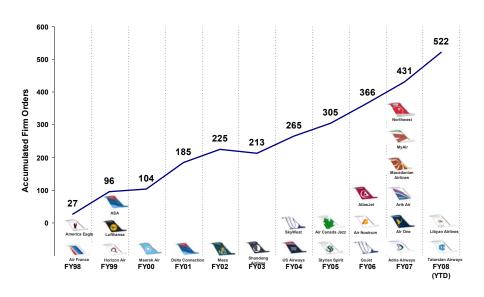
Q400 ORDER MOMENTUM

Accumulated firm orders; net (1996 – 2007 YTD)



CRJ 700/900/1000 ORDER MOMENTUM

Accumulated firm orders; net (1996 – 2007 YTD)



Q400, CRJ700 and CRJ900 have delivered value for our customers

We have had strong sales performance this year







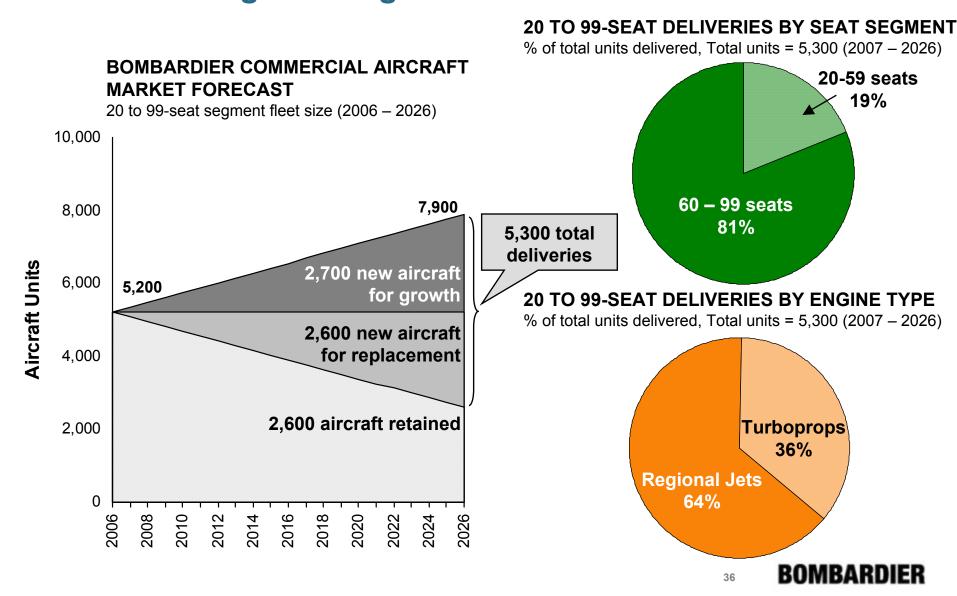




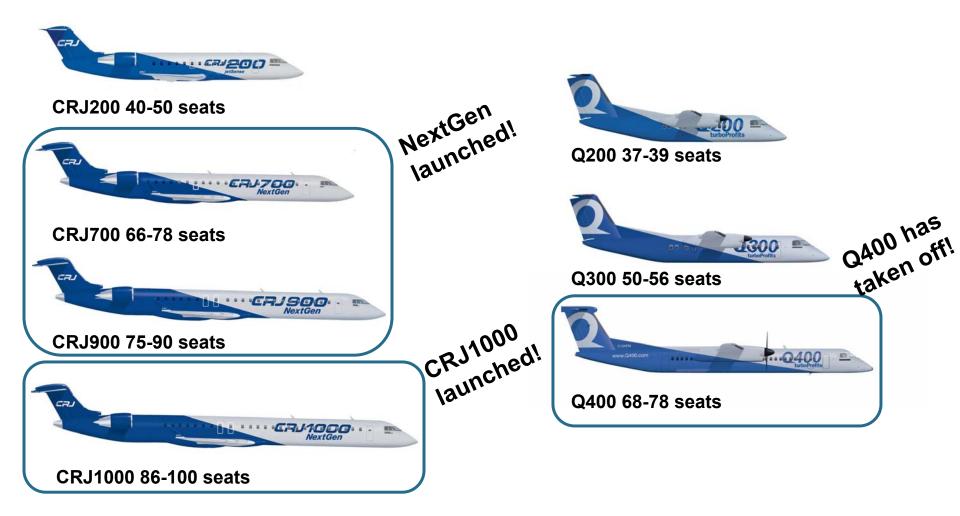


Booked a total of 152 aircraft orders to 16 customers since 1 January 2007

Forecast shows strong market, with 5,300 deliveries in the 20 to 99-seat regional segment



Bombardier continues to strengthen our product strategy



The NextGen strengthens our CRJ family



- First CRJ900 NextGen delivery to Northwest Airlines
- CRJ900 NextGen available for viewing at our display

CRJ NextGen improves the passenger experience



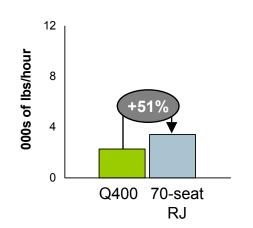
- 27% larger overhead bins
- New LED cabin lighting
- 24% larger windows
- New sidewalls and ceiling detail

The Q400 has led the resurgence of the turboprop market



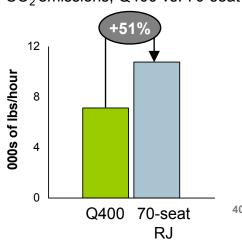
FUEL BURN COMPARISON

lbs/hr fuel burn, Q400 vs. 70-seat RJ



CO₂ EMISSIONS COMPARISON

lbs/hr CO₂ emissions, Q400 vs. 70-seat RJ



BOMBARDIER

We have strengthened our operating efficiencies



Mirabel Lean Initiatives

- 20% reduction in cycle time
- 33% productivity improvement
- 43% work in process reduction
- 90% reduction in number of accidents



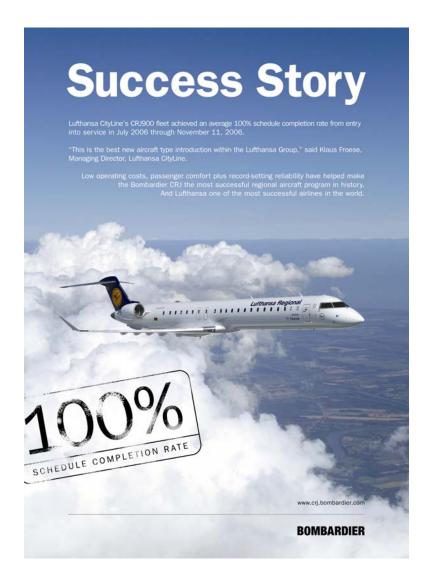
Toronto Ramp-Up

- 100% increase in Q400 production
- 100% increase in Q300 production
- 40% increase in Global production
- 15% overhead reduction
- New investments in production/facility

Customer experience continues to improve, focusing on key priorities



We are setting new standards for very high reliability



CRJ700 Customers	SCR ⁽¹⁾
American Eagle	98.0 %
ASA	99.5 %
BritAir	99.2 %
Comair	99.6 %
GoJet	99.7 %
Horizon	99.5 %
Lufthansa	99.4 %
Mesa Air	99.1 %
PSA Airlines	99.8 %
Shandong Airlines	100.0 %
SkyWest Airlines	99.5 %
Fleet Average	99.4%
CRJ900 Customers	SCR ⁽¹⁾
Air Nostrum	100 %
Air One	99.2 %
Jazz	99.5 %
	
Lufthansa	100 %
Lufthansa Macedonian Airlines	100 % 100 %
Macedonian Airlines	100 %

Regional Aircraft has weathered the market difficulties and strengthened its business position

- Strengthened Industry Environment
- Strengthened Sales, Backlog and Market Prospects
- Strengthened Product Strategy
- Strengthened Operating Efficiencies
- Strengthened Customer Experience

We are continuing to improve performance

We have made progress on the key issues identified last year

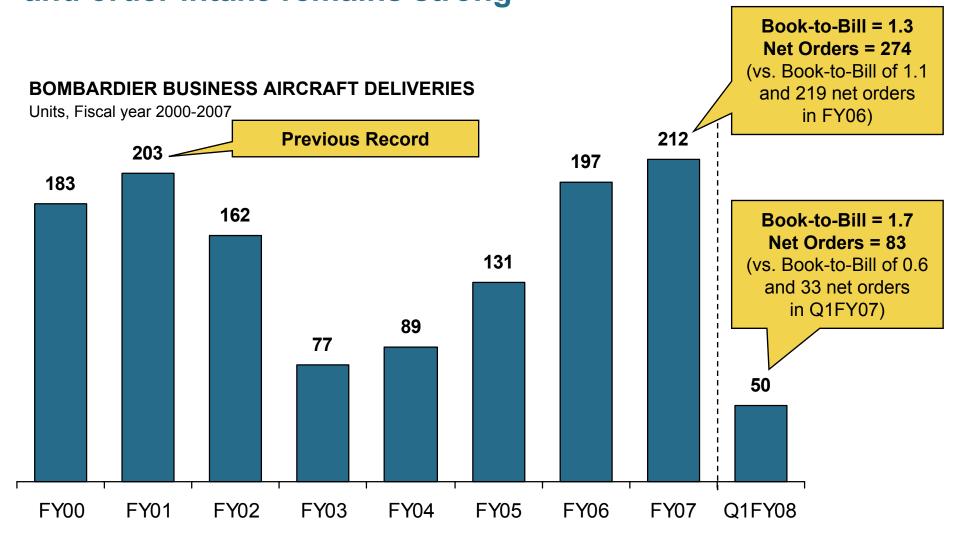
Farnborough 2006 Paris 2007 On track for 5% EBIT in Improving profit margin **FY08** Satisfied with first results Developing the market of new business unit Continuing business CSeries momentum **CSeries** planning with core team building **Strengthened market** Addressing temporary fundamentals and market difficulties business position Business Still challenged to meet **Meeting contractual Aircraft** demands of a growing commitments (P.G.Côté) market

Bombardier's Business Aircraft portfolio is centred on three families

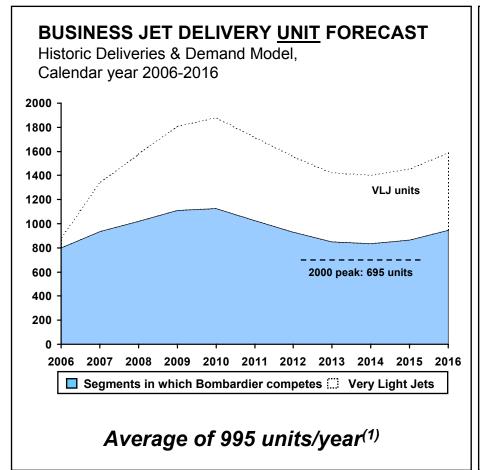


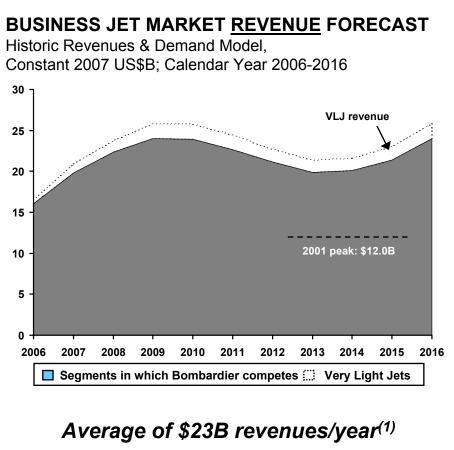
Bombardier's portfolio covers 97% of the market

Bombardier saw record Business Aircraft deliveries in FY07, and order intake remains strong



Bombardier forecast shows that market growth will continue through 2010





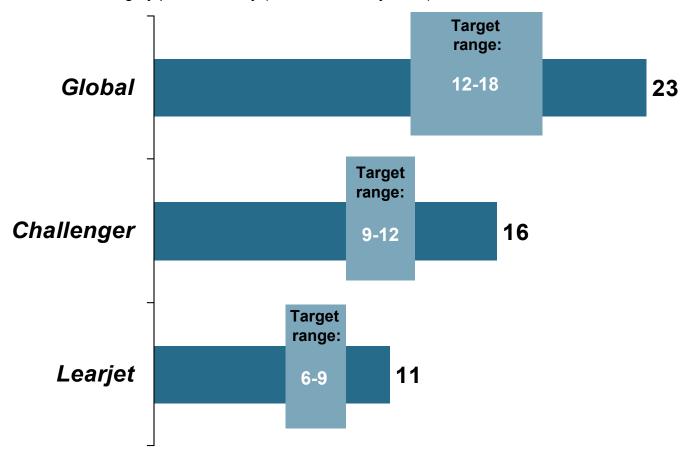
Future "trough" will still be significantly higher than previous "peak"



Strong order intake has increased backlogs

BOMBARDIER BUSINESS AIRCRAFT FINANCIAL BACKLOG

of months backlog by product family (as of end of May 2007)

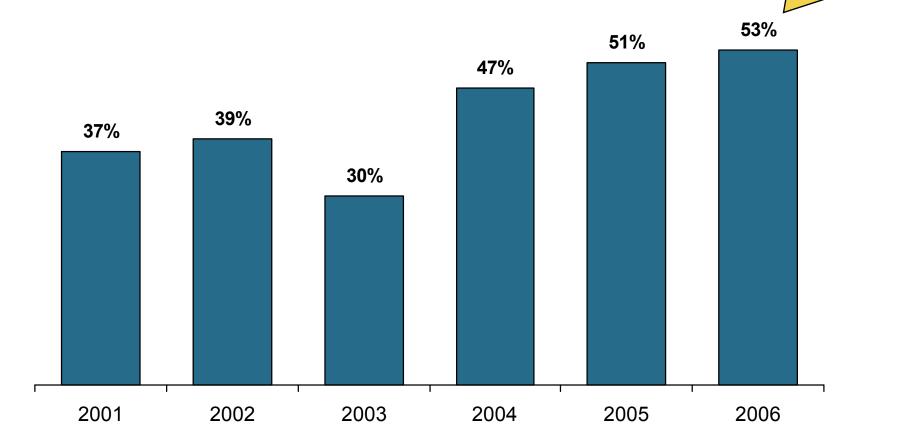


Bombardier's diverse customer base will decrease its sensitivity to the US economy

BOMBARDIER NON-US DELIVERIES AS % OF TOTAL

Traditional Demand (Calendar Year 2001-2006)

59% of orders in 2006 were from international markets (vs. 51% in 2005)



Bombardier is working to improve operational efficiency while market conditions remain strong

Cost-cutting manufacturing initiatives

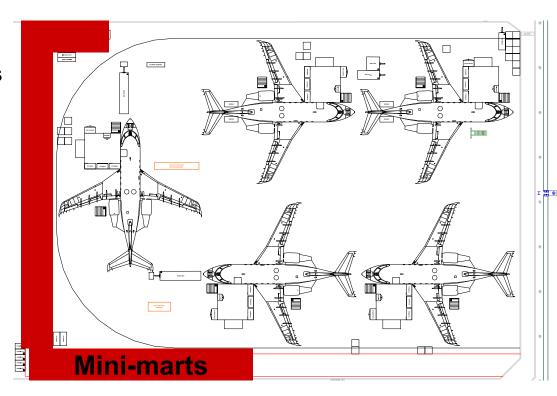
- Low-cost country operations
- Lean manufacturing

Improved operational execution

- Reduced cycle time in widebody aircraft completions
 - Set up "U Lean line" for CL605
 - Expectation is for 30% less production manhours

CL605 U Lean line concept is improving the efficiency of our operations

- Pulsed line
 - Aircraft move every 10 days
- Layout built-for-change
- JIT internal strategic part provisioning
- U shape for synergy, teamwork & control
- Special aircraft should be built outside this line



Challenger 605 U Lean line is an example of what Bombardier can achieve



Multifunctional Platform



Visual Management System







Kitting Process



Bombardier continues to build innovative support services to improve Customer Satisfaction

Aircraft-on-Ground (AOG) support

Established, integrated state-of-the art Customer Response Centers (CRC)

Parts Express

 Only manufacturer with the capability to dispatch multiple aircraft to deliver parts in AOG situations in North America

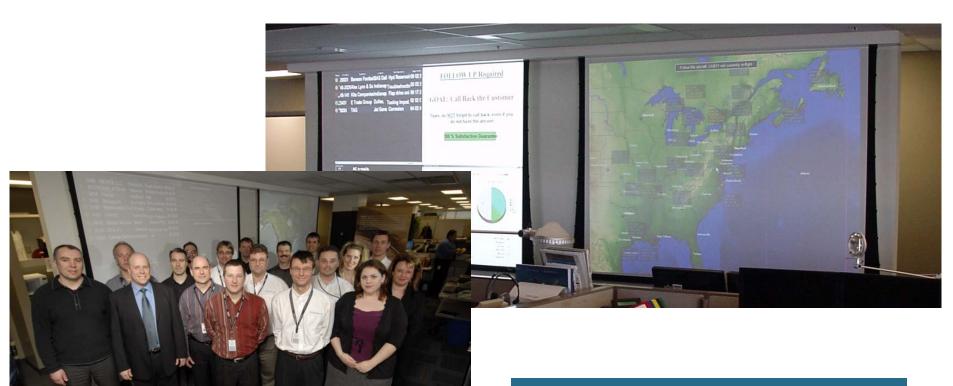
Promoting Safe Operations

 Industry recognized "Safety Standdown" seminar established by Bombardier to improve safety by combining skill-based and knowledgebased training

We have implemented a Parts Express delivery service using Flexjet



Our new Customer Response Centre makes Aircraft-on-Ground events a #1 priority



Customer Response Centre opened
February 2007 in Montreal and April 2007 in Wichita

Moving forward, Bombardier Aerospace will continue to focus on a small set of high-impact priorities

Aerospace

- Sustain profit margin improvement
- Overcome "headwinds"

Aircraft Services

 Continue developing the market and improving profitability

CSeries

Prepare for launch decision in 2008

Regional Aircraft

Deliver successfully to rebounding market

Business Aircraft

 Meet challenge of execution in a strong market and ensure competitiveness of product line

Flexjet

Continue to grow business through operational efficiencies and competitive take-aways

Summary

- Bombardier Aerospace is turning a corner
 - Improving market conditions
 - Improving execution and operational efficiency
- We are starting to see the success of our strategy in our financial results
- We are confident that our plan will continue to drive progress toward our 8% EBIT target within 3 years

Caution regarding non-GAAP earnings measures

This presentation is based on reported earnings in accordance with Canadian generally accepted accounting principles (GAAP). It is also based on EBITDA as well as on Free Cash Flow. These non-GAAP measures are directly derived from the Consolidated Financial Statements, but do not have a standardized meaning prescribed by GAAP; therefore, others using these terms may calculate them differently. Management believes that a significant number of the users of its MD&A analyze the Corporation's results based on these performance measures and that this presentation is consistent with industry practice.

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